

Level: Intermediate
Theme: Let's be practical!
Lesson: The art of the offer

Lesson description

The topic of this lesson is politeness. You will:

- role play making a variety of requests and offers
- focus on ways to ask for something politely
- learn phrases for accepting and refusing offers
- practise sounding polite when accepting and rejecting offers.

Aim

Making polite requests and offers

Pronunciation

- use of polite intonation in making requests
- use of contractions
- use of paralinguistic communication

Language

- phrases for making requests
- phrases for accepting and refusing requests
- phrases for making offers

Main task

The task is for the learners to role play a variety of situation where they need to make requests or give offers in order to get something completed.

Materials

Handout IWB MP3 12.1 Cut ups (optional)

Suggested running order

ı	Speaking – cuiturai politeness	Handout
2	Listening – requests	Handout/MP3 12.1
3	Language – making requests, accepting and refusing	Handout/MP3 12.1
4	Pronunciation - contractions	Handout
5	Language - making requests, accepting and refusing	Handout
6	Pronunciation – polite intonation	Handout/Cut ups (optional)
7	Language – controlled practice, polite requests	Handout
8	Main Task	Handout
9	Feedback	IWB

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Answers

Listening

- 1. book a vacation
- 2. where to get off

Language

- 1. I'd **like to book** a vacation to Paris next month.
- 2. That sounds great!
- 3. I'll take it.
- 4. Would you like to do that?
- 5. Could you tell me which way to go from the bus stop?
- 6. Thanks, I'd really appreciate that!

Asking if you can do something	Asking someone else to do something
Could I have the + noun + please?	Could you pass me the + noun + please?
Is it okay if I take this+ noun?	Could you possibly change this for me?
Excuse me, could I get past please?	Can you tell me the time please?
Do you mind if I borrow your + noun?	
Saying yes	Saying no
Saying yes Of course not!	Saying no I'm afraid, sorry
Of course not!	I'm afraid, sorry
Of course not! Be my guest	I'm afraid, sorry Sorry but

Pronunciation

Say the following sentences either politely or impolitely.

Ask students to tick the correct box

- 1. Could you lend me some money?
- 2. Is it okay if I take this seat?
- 3. Do you mind if I borrow your pen?
- 4. Can you please tell me the time?
- 5. Could I have the salt please?

Feedback on what the difference is.

Elicit other forms of 'non-verbal' communication e.g. eye-contact, smiling

*Optional extension intonation practice:

- 1. T asks ss to put 'polite' versions of language task (sentences 1-10) on cut ups.
- 2. 2 piles on table: 1st pile = 'polite' sentences; 2nd pile = polite/impolite.
- 3. 1st pile to be dealt out to ss; 2nd pile face down.
- 4. Ss in turns look at sentence then draw a polite/impolite card. Say sentence out loud according to instruction (polite/impolite) using 'correct' intonation.



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Tapescript

MP3 12.1

Conversation 1

Customer (m) I'd like to book a vacation to Paris next month, from the 15th to the

18th, with flight and hotel for two.

Travel agent (f) Ok, let me just check for you. Actually, if you'd like to stay an extra

day, we have a 5 day, 4 night package from the 15th to the 19th that's

cheaper than staying for three nights.

Customer That sounds great! I'll take it.

Travel agent And you could upgrade those flights to business class for £100 more

per person. Would you like to do that?

Customer No, thanks. Economy's fine.

Conversation 2

Tourist (f) Excuse me, do you know which stop I need to get off at for the convention

centre?

Local (f) Yes, you need to get off at Broad Street. That's just three stops from here.

But you'll need to walk a bit to get to the convention centre. It's a three

minute walk from the bus stop.

Tourist Thanks, that's really helpful. Could you tell me which way to go from the bus

stop?

Local I'm getting off at that stop too. I can show you.

Tourist Thanks, I'd really appreciate that!