

Useful Language

State demands	Accept or refuse offers	Offer compromises
The only acceptable outcome for my client is...	That's totally inadequate, considering...	Would you accept... if...
The least we are willing to accept is...	Your offer falls well short of our expectations	We suggest that you ... and we will... in return
My client clearly deserves...	We are unable to accept	We are willing to..., provided that...
We will settle for no less than...	On balance, that seems fair	We have a suggestion that could work for everybody
We are asking for...	We are happy to accept	We'll concede... if...